

Superior Court of California County of Santa Clara

191 North First Street
San José, California 95113
(408) 882-2700



FINANCE / GENERAL SERVICES DIVISION

Date: 11/21/2025

ADDENDUM #1

Microsoft Azure Subscription

REQUEST FOR PROPOSAL (RFP) # 103125C

Item	Vendor Question (Q)	Official Court Response (A)
1	Subscription ownership: Do you want the partner to supply Azure via CSP, or will this be under your existing EA/MCA tenant?	Existing EA tenant
2	Term is 3 years (with two 1-year options) per RFP—please confirm renewal/extension mechanics and price-hold expectations?	N/A
3	Invoicing: monthly vs annual; required PO format; tax-exempt status; currency; any “not-to-exceed” caps or budget codes?	Monthly invoicing
4	Support line in RFP (“Microsoft Azure Support – 1 month”): which level? (Developer, Standard, Professional Direct, or Microsoft Unified). One-time or ongoing?	Standard
5	Environment: Commercial Azure or Azure Government required?	Commercial
6	Data residency must remain in “US West”—please confirm exact region (West vs West 2) and any Availability Zone requirements?	US West, no Availability Zones
7	New or existing tenant? If existing, provide high-level RBAC model (who needs Owner/Contributor/Reader)?	Existing tenant
8	Required governance: CAF landing zone, naming/tagging standards, policies (e.g., allowed SKUs/regions), budget alerts?	N/A
9	Key management: Azure Key Vault with customer-managed keys (BYOK/HSM) needed?	Yes, existing key vaults
10	Current connectivity: Site-to-Site VPN, ExpressRoute, or internet-only? Redundancy expectations?	ExpressRoute and Internet

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11	VNet/subnet layout and IP ranges to avoid overlap with on-prem?	Already in place
12	Security layers: Azure Firewall, DDoS Standard, WAF/AppGW, Private Endpoints/Private DNS?	WAF/Front Door
13	Estimated monthly network egress (GB/TB) for cost modeling?	N/A
14	Data services: Azure Files/Blob/Disks—required capacities (TB), performance tiers, lifecycle (hot/cool/archive) rules.	None
15	Backup: Azure Backup vault(s), retention (daily/weekly/monthly/yearly), GFS policy, encryption, and restore testing cadence?	N/A
16	DR: Target RPO/RTO, cross-region replication (paired region), Azure Site Recovery needed?	No
17	Any SQL workloads? Choose between SQL MI/Azure SQL DB vs SQL on IaaS (with SQL licensing model—AHB, PAYG, or existing cores)?	None
18	Other data platforms: PostgreSQL/MySQL/CosmosDB? HA/geo-replication expectations?	No
19	App stack components: App Service, Functions, AKS/Container Apps—present or planned?	No
20	Microsoft Defender plans: for Cloud, Servers, Databases, Storage, Key Vault—scope?	No
21	SIEM/SOAR: Microsoft Sentinel needed? Log Analytics retention (30/90/365+ days) and data cap/commitment tier?	No
22	Integration services: Logic Apps, API Management, Service Bus/Event Grid requirements?	No
23	AI/ML: which services (Azure AI Services/OpenAI, ML compute), data sensitivity, content filters, expected token/throughput quotas?	No
24	Dev/Test: separate Dev/Test subscriptions, GitHub/Azure DevOps pipelines, artifact repositories, secrets management?	No
25	Any required marketplace SaaS or security appliances to include on the BOM?	No

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26	Managed services expectations from partner (24x7 monitoring, patching, backups, incident response)? SLAs?	No
27	Target start date, milestone dates, and “done” criteria?	Tenant and services are already in place
28a	The RFP lists: • 1x D2as_v4 (3-yr RI) • 1x D4s_v3 (3-yr RI) • 3x D4as_v4 (3-yr RI) • 1x D4_v4 (3-yr RI) — all “US West”, 3-year reservations. Please confirm for each VM: OS and licensing: Windows Server or Linux? Use Azure Hybrid Benefit (existing SA) or license-included?	Windows Server
28b	Workload purpose & HA: Single-instance, Availability Set, or AZ-spanning? Required uptime SLA?	Single instance'
28c	Disk layout: OS/data disk types (Premium SSD v2/Premium SSD/Standard SSD), sizes, expected IOPS/throughput, ephemeral OS disk acceptable?	Standard SSD
28d	Images & hardening: baseline image (Marketplace vs custom), Defender for Cloud plan, update/patch windows?	N/A
28e	Reservation details: “All-upfront / Partial / No-upfront” payment preference; scope (single subscription vs shared scope)?	All-upfront
29	How do you want your reserve instances built (monthly or upfront)?	Upfront
30	What does your typical Azure monthly consumption look like? This can determine what % discount we can apply.	WAF/Front Door, Networking, Blob Storage, VMs
31	Are you looking for Azure support directly from Microsoft or from the partner that is bidding?	Microsoft
32	Is this bid tied to your Microsoft 365 EA?	No
33	According to Microsoft, they can only provide 1 base annual year with 2 option years to renew owned licensing at the same price point purchased. The maximum term available is 3 years, with the option to renew at the end of each year. Also,	Yes

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	Azure is billed monthly, and we do not offer 5-year agreements. Given this, would you be willing to accept 1 base year with 2 option years only, as outlined above?	
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Please note the bid due date remains the same.

We appreciate your participation in the solicitation process and thank you for your interest in doing business with the Court.

Sincerely,

Collin Conroy

Collin Conroy
Procurement

cc: Steve Gaul, STA-Infrastructure Manager